

Name
Address

Date:

Dear

Re: **Change of Trading Name**

We are writing to advise that from the 29th September 2006 we have changed our trading name to **Towergate Patrick**. As a matter of courtesy we want you to be aware of the reasons for this change and what it means to you as our valued customer.

As you will probably be aware, in March 2006 the General Insurance business of G R Patrick & Company Ltd was acquired by the Towergate Underwriting Group Ltd, one of the fastest growing insurance broking organisations in the country. Since then we have continued to provide an unchanged service.

The Towergate Underwriting Group is one of the UK's largest Insurance Intermediaries handling £1.25 billion of customer premiums via a network of UK offices in 100 locations employing over 3,000 staff. It now makes sense for us to adopt the Group's trading style and therefore we will in future be known as **Towergate Patrick**. You will notice this change in our new letter heading and also when you telephone us.

However, our approach to the way we manage your insurance requirements will not alter as the new trading title does not mean any change in personnel or the way we deal with you. The staff currently looking after your insurances will be the same and we will continue to be focused on meeting your needs by personalised local service.

By linking this approach to the resources and high quality products negotiated by the Towergate Group, we are confident that we offer to you a great blend of cost effective protection and professional advice. We look forward to continuing to work with you and naturally should you have any queries or concerns regarding the change of trading name, please do not hesitate to contact me personally or your usual contact.

Yours sincerely

Geoff Patrick
Managing Director

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